THE Exchange of words

Speech, Testimony, and Intersubjectivity

RICHARD MORAN



Contents

Preface			
A	Acknowledgments		
Ι.	Speech, Intersubjectivity, and Social Acts	I	
	1.1 Reid and the Social Acts of Mind	Ι	
	1.2 The Speaking Subject and the Political Subject	5	
	1.3 The Epistemological Perspective and the Participants'		
	Perspective	16	
	1.4 Speech as Indicative Sign	22	
	1.5 The Self-Understanding of the Social Act of Mind	30	
2.	Getting Told and Being Believed	36	
	2.1 The Realm of Testimony	36	
	2.2 Evidential Relations and the A Priori	39	
	2.3 Perversity, Dependence, and Risk	42	
	2.4 Assertion as Assurance	44	
	2.5 Photographs and Statements	49	
	2.6 The Importance of Being Non-Natural	52	
	2.7 The Speaker's Conferral: Having Your Say, Giving Your Word	63	
	2.8 Evidence and Disharmony	68	
3.	The Meaning of Sincerity and Self-Expression	76	
5	3.1 Sincerity and the Telepathic Ideal	76	
	3.2 Williams on the Norm of Sincerity	78	
	3.3 Two Forms of the Expression of Belief	83	
	3.4 Sincerity and the Speaker's Guarantee	89	
4.	The Claim and the Encounter	96	
	4.1 Grice: The Production of Belief (in Others) through the		
	Revelation of (One's Own) Belief	96	

CONTENTS

	4.2	Verbal Communication and Perception	100	
	4.3	Sincerity, Self-Understanding, and Self-Manifestation	105	
	4.4	Two Forms of Knowing What One Is Doing	110	
	4.5	Moore's Paradox and the Meaning of Overtness in Assertion	112	
5.	Illo	cution and Interlocution	122	
5		Addressing, Claiming, and the Second Person	122	
		Theoretical Reasons and Their Transmission	124	
	1.00	Perlocution, Illocution, and the Idea of a Normative Power	127	
		Recognition and Reciprocity	135	
		The Observer's Perspective and the Perspective of the	55	
		Interlocutors	137	
6.		e Social Act and Its Self-Consciousness	145	
	6.1	The Bearing of the Agent's Understanding on the		
		Description of What She Does	145	
		The Illocutionary, the First Person, and "Hereby"	152	
	-	Speech as Production and Speech as Social Act	158	
		The Meaning of Mutuality	166	
		Grice's Third Clause and the Role of Overtness	170	
		Strawson and Avowability	177	
	6.7	The Perspective of the Conversation	183	
7.	The	e Self and Its Society	190	
		Thinking as the "Soul's Conversation with Itself"	190	
		Talking to Oneself, to Others, to No One	197	
	7.3	Supplying the Missing Interlocutor	205	
		And Who Shall I Say Is Calling?	213	
	7.5	Last Words	218	
Bibliography				
	Index of Names			
	Index of Subjects			
			231	