

# Contents

Preface	ix
Acknowledgments	xi
Introduction: Two Standpoints—The Personal and the Collective	1
<b>Part I: Rationality, Coordination, and Convention</b>	<b>21</b>
1. Rationality and Salience	23
2. Rationality, Coordination, and Convention	39
3. Notes on the Concept of a Social Convention	61
4. On Language and Convention	89
5. Game Theory and <i>Convention</i>	119
<b>Part II: Sociality: Introducing Plural Subjects</b>	<b>175</b>
6. Walking Together: A Paradigmatic Social Phenomenon	177
7. Modeling Collective Belief	195
8. Fusion: Sketch of a “Contractual” Model	215
9. On the Question Whether Language Has a Social Nature: Some Aspects of Winch and Others on Wittgenstein	229
10. Group Languages and “Criteria”	249
11. More on Social Facts	263
<b>Part III: Joint Commitment and Obligation</b>	<b>279</b>
12. Agreements, Coercion, and Obligation	281
13. Is an Agreement an Exchange of Promises?	313
14. More on Collective Belief	339

15. Group Membership and Political Obligation	361
16. On Feeling Guilt for What One's Group Has Done	375
Bibliography	391
Index	399
About the Author	417