Contents

PREFACE, V

Introduction

- II. Weber's Methodology of Social Science, 8
- III. Weber's 'Economic Sociology,' 30
- IV. The Institutionalization of Authority, 56
- V. The Modern Western Institutional System, 78

I. THE FUNDAMENTAL CONCEPTS OF SOCIOLOGY, 87

- 1. The Definitions of Sociology and of Social Action, 88
- 2. The Types of Social Action, 115
- 3. The Concept of Social Relationship, 118
- 4. Modes of Orientation of Social Action, 120
- 5. The Concept of Legitimate Order, 124
- 6. The Types of Legitimate Order, 126
- 7. The Bases of Legitimacy of an Order, 130
- 8. The Concept of Conflict, 132
- 9. Types of Solidary Social Relationships, 136
- 10. Open and Closed Relationships, 139
- 11. Representation and Responsibility, 143
- 12. The Concept of 'Corporate Group' and Its Types, 145
- 13. Types of Order in Corporate Groups, 148
- 14. Types of Order Governing Action in Corporate Groups, 150
- 15. Types of Organization and of Corporate Groups, 151
- 16. Power, Authority, and Imperative Control, 152
- 17. Political and Religious Corporate Groups, 154

II. Sociological Categories of Economic Action, 158

- 1. The Concept of Economic Action, 158
- 2. The Concept of Utility, 164
- 3. Modes of the Economic Orientation of Action, 166
- 4. Typical Measures of Rational Economic Action. 168
- 5. Types of Economic Corporate Groups, 171

- 6. Media of Exchange, Means of Payment, Money, 173
- 7. The Primary Consequences of the Use of Money. Credit, 179
- 8. The Market, 181
- 9. The Formal and Substantive Rationality of Economic Action, 184
- 10. The Rationality of Monetary Accounting. Management and Budgeting, 186
- 11. The Concept and Types of Profit Making. The Role of Capital, 191
- 12. Calculations in Kind, 202
- 13. The Formal and Substantive Rationality of a Money Economy, 211
- 14. Market Economies and Planned Economies, 212
- 15. Types of Economic 'Division of Labour,' 218
- 16. Types of the Technical Division of Labour, 225
- 17. Types of the Technical Division of Labour (cont.), 227
- 18. Social Aspects of the Division of Labour, 228
- 19. Social Aspects of the Division of Labour (cont.), 233
- 20. Social Aspects of the Division of Labour (cont.), 238
- 21. Social Aspects of the Division of Labour (concluded), 245
- 22. The Expropriation of Workers from the Means of Production, 246
- 23. The Expropriation of Workers from the Means of Production (cont.), 248
- 24. The Concept of Occupation and Types of Occupational Structure,
- 24A. The Principal Forms of Appropriation and of Market Relationship, 254
- Conditions Underlying the Calculability of the Productivity of Labour, 261
- 26. Types of Communal Organization of Labour, 265
- 27. Capital Goods and Capital Accounting, 267
- 28. The Concept of Commerce and Its Principal Forms, 268
- 29. The Concept of Commerce and Its Principal Forms (cont.), 270
- 29A. The Concept of Commerce and Its Principal Forms (concluded), 272
- The Conditions of Maximum Formal Rationality of Capital Accounting, 275
- 31. The Principal Modes of Capitalistic Orientation of Profit Making, 278
- 32. The Monetary System of the Modern State and the Different Kinds of Money, 280
- 33. Restricted Money, 289
- 34. Paper Money, 291
- 35. The Formal and Material Value of Money, 292
- 36. Methods and Aims of Monetary Policy, 294
- 36A. Critical Note on the 'State Theory of Money,' 299
- 37. The Non-Monetary Significance of Political Bodies for the Economic Order, 309

- 38. The Financing of Political Bodies, 310
- 39. Repercussions of Financing on Private Economic Activity, 315
- 40. The Influence of Economic Factors on the Organization of Corporate Groups, 318
- 41. Motives of Economic Activity, 319

III. THE TYPES OF AUTHORITY AND IMPERATIVE CO-ORDINATION, 324

- 1. The Basis of Legitimacy, 324
- 1. The Definition, Conditions, and Types of Imperative Control, 324
- 2. The Three Pure Types of Legitimate Authority, 328
- II. Legal Authority with a Bureaucratic Administrative Staff, 329
 - 3. Legal Authority: The Pure Type with Employment of a Bureaucratic Administrative Staff, 329
 - 4. Legal Authority: The Pure Type with Employment of a Bureaucratic Administrative Staff (cont.), 333
 - 5. The Monocratic Type of Bureaucratic Administration, 337

111. Traditional Authority, 341

- 6. Traditional Authority, 341
- 7. Traditional Authority (cont.), 342
- 7A. Gerontocracy, Patriarchalism, and Patrimonialism, 346
- 8. Modes of Support of the Patrimonial Retainer, 351
- 9. Decentralized Patrimonial Authority, 352
- 9A. The Relations of Traditional Authority and the Economic Order, 354

iv. Charismatic Authority, 358

- 10. The Principal Characteristics of Charismatic Authority and Its Relation to Forms of Communal Organization, 358
 - v. The Routinization of Charisma, 363
- 11. The Routinization of Charisma and Its Consequences, 363
- 12. The Routinization of Charisma and Its Consequences (cont.), 367
- 12A. The Routinization of Charisma and Its Consequences (concluded), 369
- 12B. Feudalism, 373
- 12c. Feudalism Based on Benefices and Other Types, 378
- 13. Combinations of the Different Types of Authority, 382
- vi. The Transformation of Charisma in an Anti-Authoritarian Direction, 386
 - 14. The Transformation of Charisma in an Anti-Authoritarian Direction, 386

CONTENTS

vII. Collegiality and the Separation of Powers, 392

- 15. Collegiality and the Separation of Powers, 392
- 16. The Functionally Specific Separation of Powers, 404
- 17. The Relations of the Political Separation of Powers to the Economic Situation, 406

viii. Parties

- 18. The Concept of Parties and Their Features, 407
- 1x. Types of Government of Corporate Groups Which Minimize Imperative Powers; the Role of Representation, 412
 - 19. Anti-Authoritarian Forms of Government, 412
 - 20. 'Amateurs' or 'Non-Professional' Types of Administrative Personnel, 413

x. Representation, 416

- 21. The Principal Forms and Characteristics of Representation, 416
- 22. Representation by the Agents of Interest Groups, 421

IV. Social Stratification and Class Structure, 424

1. Concepts, 424

- 1. The Concepts of Class and Class Status, 424
- 2. The Significance of Acquisition Classes, 426
- 3. Social Strata and Their Status, 428

INDEX, 431