

# CONTENTS

CHAPTER	PAGE
I. HUMAN IMPROVABILITY . . . . .	I
II. PRINCIPLES OF DEVELOPMENT . . . . .	17
III. EDUCATION AND VOCATIONS . . . . .	28
IV. SUCCESS . . . . .	45
V. PRAYER . . . . .	62
VI. INDIVIDUAL RELIGIOUS DIFFERENCES . . . . .	81
VII. FREUDIAN PSYCHOLOGY . . . . .	94
VIII. INSTINCT AND INTELLIGENCE . . . . .	118
IX. INDUSTRIAL PSYCHOLOGY AND PUBLIC HEALTH	133
X. HINDRANCES TO OUTPUT . . . . .	146
XI. THE TASTE-NAMES OF PRIMITIVE PEOPLES .	162
XII. THE BEGINNINGS OF MUSIC . . . . .	177